FISCAL YEAR 2016 ANNUAL REPORT

Improving Health in Tanzania: Evidence of Impact with Quality Data
Mission

Touch combines the best of private and public sector approaches and expertise to improve the health of Tanzanians by strengthening the health system. We focus our activities on two key elements of the health system:

Improving the quantity and quality of healthcare workers

- 1/3 of the total population of Tanzania (~17 million people) impacted through our programs and partnerships designed to address the underlying gaps in the health system
- 14% of all Tanzanian medical doctors graduated since 2008 benefited from Touch’s support
- 16 training programs from the certificate to M.D. and PhD level for healthcare workers to gain lifesaving skills
- 2,600 students currently enrolled at Touch-supported educational institutions, including 960 medical students
- 3,700 healthcare workers, like nurses, lab technicians, and surgeons, trained at Touch-supported educational institutions
- 25 spaces for students and faculty at newly built housing nearby a rural hospital where they receive clinical training while treating patients as part of our innovative Treat & Train program

Enhancing healthcare delivery

- 620,000 patients served through our Treat & Train Network of zonal, regional, and district hospitals in the Lake Zone of Tanzania
- 86 beds for high-risk pregnant women in maternity waiting hostels we’ve refurbished adjacent to rural hospitals enabling them to be closer to skilled providers and lifesaving equipment when they go into labor
- 2,100 women provided with safe transportation to a health facility to access lifesaving care for a pregnancy-related emergency like hemorrhage or obstructed labor
- 27% decline in maternal mortality rate in districts benefitting from our maternal and newborn health program providing quality care and emergency referrals and transport
- $540,000 of medical equipment and supplies, like sonogram and EKG machines, were donated to our Treat & Train Network partners

Touch expands its impact by sharing acquired knowledge with the local and international public health community.
Dear Friends,

Shortly before 2016 came to a close, the 2,000th emergency case—a mother with premature twins—was transported by a community taxi driver from a poorly equipped rural dispensary in northwestern Tanzania to the neonatal intensive care unit at Sengerema Hospital. Veronika and her twins, Kulwa and Dotto, survived because of this taxi ride. This emergency transport solution leverages mobile phone technology and networks of taxi drivers to overcome delays pregnant women face in reaching and receiving quality care. These simple interventions save lives. In fact, we’ve contributed to a significant drop in maternal mortality rates, and the program is now poised for scale.

Since our inception, Touch has been recognized for our innovative and practical problem-solving approach to complex development problems in Tanzania, such as the shortage of healthcare workers and poor access to quality health services. Our Treat & Train Network, a series of interlinked public and private health facilities and educational institutions in the Lake Zone of Tanzania, works together to improve clinical care for over 600,000 patients and train thousands of doctors, nurses, and other healthcare workers. Within our Network, students now receive classroom and lab training at the main campus and hands-on clinical learning in rural facilities under the mentorship of international and local faculty. In the course of expanding and improving this Network over the past thirteen years, Touch has developed strong, trust-based relationships with Tanzanian partners and dedicated donors.

I traveled to Tanzania in August with members of our Board to evaluate our work first-hand and meet with our Tanzanian partners. Since founding Touch in 2004, I’ve seen our partnerships with the Tanzanian Ministry of Health, hospitals and universities, and local nonprofits grow as a result of our enduring commitment to improving health care in Tanzania. Our visit was busy and varied. We saw high-risk pregnant women move into the maternity waiting hostels we built adjacent to Shinyanga Hospital. Women stay in the hostels for a few weeks preceding delivery to avoid the long and expensive journey to reach skilled providers and facilities with the capacity to address any life-threatening complications, like the need for a C-section. Also during our visit, we discussed with government officials how to use data to efficiently and cost-effectively deploy healthcare workers to areas of greatest need. There is tangible value in our data-driven approach as the models and tools we generate are integrated into the processes and policies of the country to strengthen the health system. With each trip I take to Tanzania, I witness the progressive impact of our work.

Looking forward, we will work with our donors and partners to leverage our deep knowledge in delivering healthcare in Tanzania and our commitment to data-informed design and rigorous evaluation to address new health and development issues. We anticipate a need to address the rising burden of non-communicable diseases and explore the complementary role of private health practice within the health system, among other areas. We sincerely thank our incredible network of donors partnering with us to advance the health system in Tanzania to improve and save lives.

With appreciation,

Lowell L. Bryan,
President and Founder
Financials

Statement of Activities
FOR THE YEAR ENDED SEPTEMBER 30, 2016

SUPPORT AND REVENUE
Contributions .................................................. $3,587,892
Government Grants ........................................... $1,359,393
Donated Goods and Services ............................. $1,066,266
Investment Income ...........................................(1,136)
Total Support and Revenue ................................. $6,012,415

EXPENSES
Grant and Program Activities ............................... $4,260,177
Supporting Services
  Management and General ................................. $617,187
  Fundraising ................................................... $382,881
Total Expenses ................................................ $5,260,245

NET ASSETS
Increase (Decrease) in Net Assets ......................... $752,170
Net Assets, Beginning of the Year ....................... $1,474,292
Net Assets, End of the Year ............................... $2,226,462

Statement of Financial Position
AS OF SEPTEMBER 30, 2016

ASSETS
Cash and Cash Equivalents ................................. $933,458
Contributions and Grants Receivable ................... $1,363,294
Donated Materials and Supplies Receivable .......... $504,702
Prepaid Assets ............................................... $60,273
Property and Equipment
  Net of Accumulated Depreciation ....................... $11,500
Total Assets .................................................. $2,873,227

LIABILITIES
Accounts Payable and Accrued Expenses ............... $38,710
Deferred Income ............................................. $103,353
Grants Payable ............................................... $504,702
Total Liabilities .............................................. $646,765

NET ASSETS
Unrestricted ....................................................... $874,124
Temporarily Restricted ..................................... $1,352,338
Total Net Assets .............................................. $2,226,462
Total Liabilities and Net Assets ......................... $2,873,227
“Saving the lives of women even in a small unit can justify all the challenges you face.”

STUDENT ON CLINICAL ROTATIONS AT SEMBEREMA HOSPITAL
Strategic Priorities

Healthcare Workers
• Train new skilled healthcare workers
• Improve skills of existing healthcare workers
• Influence national policy to effectively place and retain healthcare workers in the health system

Knowledge Sharing
• Magnify our reach by documenting results and disseminating knowledge
• Advise Government of Tanzania on models to improve the Tanzanian health system
• Share knowledge and learnings with the local and international public health community

Maternal and Newborn Health
• Combine health system improvements and innovative mobile solutions to promote quality treatment for mothers and their newborns

Non-communicable Diseases
• Address the growing burden of non-communicable diseases like cardiovascular conditions by strengthening the health system

Treat & Train Network
• Improve capacity and management of healthcare and educational facilities
• Develop process and systems that better connect facilities within the network, like referrals

Implement innovative health systems strengthening solution across Treat & Train Network of healthcare and educational institutions

We strengthen the Tanzanian health system at both local and national levels, and share our lessons learned with the global health community.

Advise Government of Tanzania on models to improve the Tanzanian health system
In Tanzania, about half of all women deliver at home, posing a great risk to their health and the lives of their babies. This, among other factors, makes a Tanzanian woman 80 times more likely to die during childbirth than an American woman. *Mobilizing Maternal Health* combines health system improvements and innovative mobile solutions to promote quality treatment for mothers and their newborns from early pregnancy to delivery to postnatal and neonatal care. As part of the program, funded by Vodafone Foundation and other donors, we have built improved maternal health facilities and installed much-needed new equipment in rural areas.

Victoria, a mother of three, was raised in a village in northwestern Tanzania. She finished secondary school and now runs a successful fishing business, a rare accomplishment for a woman from her region. Victoria delivered her fourth child, Lupenda, at Sengerema District Hospital, one of the hospitals enhanced by the *Mobilizing Maternal Health* program. Lupenda was born with a severe lung infection causing him respiratory distress, one of the leading causes of infant mortality in developing nations. If Victoria had decided to deliver her baby at home, Lupenda might not have survived the night. Hospital staff rushed him to the neonatal intensive care unit and attached him to the newly installed continuous positive airway pressure (CPAP) machine. While the CPAP machine provided regulated and filtered oxygen, medical staff administered antibiotics to fight the infection. Having access to these services, which are routinely offered in the U.S., saved Lupenda’s life.
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Senior Partner Emeritus  
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Stroock & Stroock & Lavan LLP

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Chief Supply Officer and member of the Executive Board of Management, Anheuser-Busch InBev

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Director of Development

Steve Justus  
Chief Medical Officer

Noah Leff  
Chief Financial Officer

Massimiliano Pezzoli  
Country Director
One of the key features in our collaboration with Touch is that we plan together, we implement together, and we give ourselves time to learn and transition into sustainability.

PROFESSOR PASCHALIS G. RUGARABAMU, VICE CHANCELLOR OF CATHOLIC UNIVERSITY OF HEALTH AND ALLIED SCIENCES
HOW TO SUPPORT US

DONATE
Send a check to make a tax-deductible donation to:

Touch Foundation
P.O. Box 1420
New York, NY 10150

You can also donate online at www.touchfoundation.org.

Call 212.351.0721 or visit the website to learn more about other planned giving like bequests and stocks.

MATCHING GIFTS
Double your impact by asking your employer to match your gift.

HONOR AND MEMORIAL DONATIONS
Give in honor of someone special or celebrate an important event with a commemorative gift.

Join our Touch team to run the 2017 TCS New York City Marathon marathon while supporting our work.

VOLUNTEER AND FUNDRAISE
Host an event to introduce your community to Touch and impact lives in Tanzania.