

JOB DESCRIPTION

Job Title: Project Manager
Location: Mwanza, Tanzania
Job status: 12-month project

OVERVIEW OF TOUCH FOUNDATION

Touch Foundation is a non-for-profit organization funded and led by an Emeritus Director at McKinsey & Co. Touch combines the best of public and private sector approaches and expertise to strengthen health systems in sub-Saharan Africa.

We apply a three-phased strategy for testing and scaling solutions to the most pressing global health challenges. We first focus on (I) designing and implementing programs in the Lake Zone of Tanzania to test their potential impact. Successful solutions are then (II) scaled up to a national level, setting the stage for ultimate (III) adaptation and replication in other countries facing similar challenges to achieve broader impact. Today our programs' focus extends from ensuring access to emergency transport and high-quality care for obstetric and neonatal emergencies across Sub-Saharan Africa, to using an innovative/ data-driven solution to optimize planning and decision-making around production, deployment and retention of health workers in several countries. Given our deeply-rooted private sector DNA, we are also focused on developing market-based solution for the private sector in health to complement the role of the public health system in providing universal care to their population.

At Touch, you will join a team of highly mission-driven professionals with diverse backgrounds and experiences, ranging from management consulting to clinical medicine. You will work closely with team members across all levels and functions, becoming an integral part of our commitment to improving health in Sub-Saharan Africa.

Touch Foundation, a 501(c)3 organization, is committed to the efficient use of funds, financial transparency and organizational accountability. For more information about Touch Foundation, please visit our website www.touchfoundation.org.

PROJECT SUMMARY

The ability of private-sector facilities to continue providing vital health services to the Tanzanian population is threatened by regulatory changes which could decrease financial support received from the government as part of their public-private partnerships. We believe there is an opportunity for the private sector to adapt to those changes by adopting a profit-driven business approach and ensuring a sustainable business model, while continuing serving some of the poorest segments of the population.

Touch will kick-start our new health Private Practice / Faith-Based Organization ("StartUp Sengerema") program in the Lake Zone of Tanzania from October. The initial 1-year Proof of Value phase will leverage the work done in collaboration with a McKinsey secondee posted at Sengerema Council District Hospital (SCDH) in a 4-month diagnostic of their financial and operational model. We plan to implement some quick wins to improve the operations and revenue generation of the hospital, while developing a more comprehensive intervention that will set up and operationalize a "sustainable operating unit" within the hospital.

The purpose of the Proof of Value phase is to validate an operational and business model that works on the ground and can be replicated and scaled across the network of private and faith-based facilities in Tanzania and abroad. The results from this phase will be critical for Touch to be able to raise funding for the subsequent phases and shape the future of the organization.

POSITION SUMMARY

We are looking for a Project/Engagement Manager–level project lead that will work for one year in Mwanza and Sengerema to design and implement this activity with the support of the Executive Director, Chief Program Officer and Director of Programs in Mwanza. The project lead will be responsible for all activities on the ground, including supervising and driving implementation within the hospital in collaboration with hospital staff and leadership. The Project Manager will also be responsible for liaising with the relevant stakeholders within the collaborating private sector facilities and the Christian Social Services Commission (CSSC), under whose umbrella SCDH operates.

This is an opportunity to follow the evolution from strategy to implementation and be directly responsible for the success of the intervention.

The Project/Engagement Manager will be responsible for developing and testing an operational and business model that creates revenues and optimizes costs to reduce dependence on government subsidies. Part of the business model will be a pricing and client segmentation strategy to increase revenue from insurance and out of pocket. Another core element of the operational model will be to identify and implement digital health technology solutions to improve sustainability and cost-effectiveness.

QUALIFICATIONS AND SKILLS

Preferred qualifications

- Minimum 3-4 years' relevant professional experience in business consulting.
- Masters or Doctorate degree in relevant field (e.g. MBA, MPH, MPA, international development) or equivalent demonstrated professional experience.
- Prior experience in advising healthcare clients preferred.
- Prior experience in developing countries preferred.

Required skills

- Strong analytical, organizational and problem solving skills, and attention to detail.
- Excellent written and oral communication skills in English.
- Deep understanding of how to build a cost and revenue model in an environment with limited available data.
- Solid thought leadership to lead problem solving sessions.
- Solid relationship-building skills and cross-cultural sensitivity: ability to interface with external constituents from a variety of backgrounds.
- Good judgment and discretion to represent the Touch Foundation in a highly professional manner, as well as respect for local culture.

HOW TO APPLY

To apply, kindly send your CV and Cover Letter to jobs@touchfoundation.org. Applications will be considered on a rolling basis.

LEGAL DISCLAIMER

This job description indicates in general the nature and levels of work, knowledge, skills, abilities and other essential functions (as covered under the Americans with Disabilities Act) expected of an incumbent. It is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities required of an incumbent. An incumbent may be asked to perform other duties as required. Management may at its discretion assign or re-assign duties and responsibilities to this job at any time. This job description does not change the at-will employment relationship existing between the organization and its employees.

Touch Foundation, Inc., is an equal opportunity employer (M/F/D/V).